Kulan Commercial Company · Sourcing Catalogue

Find your product. Shape your next order.

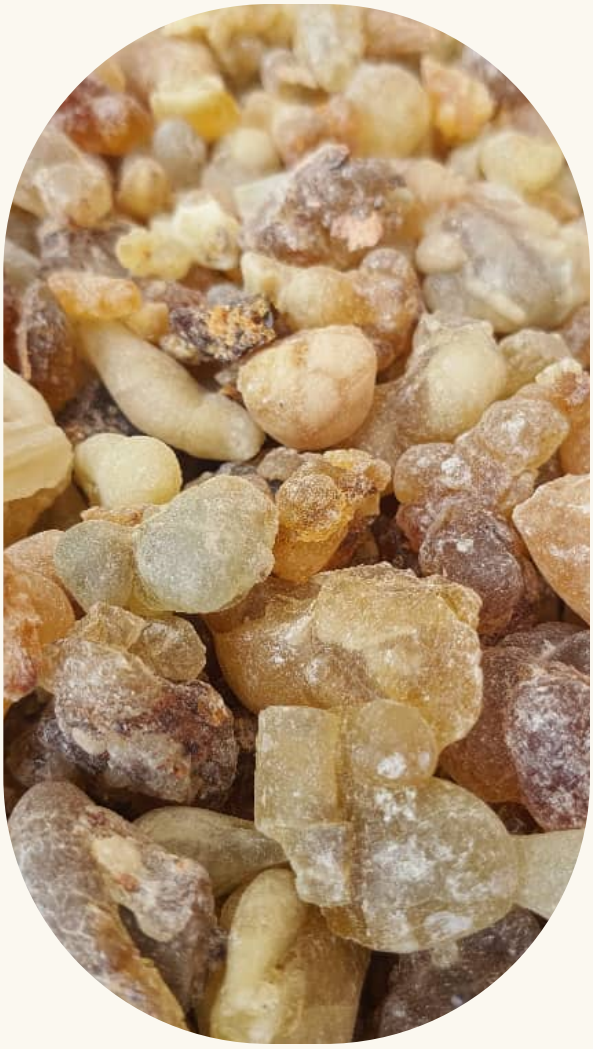
Natural gums and resins for international traders and processors.

The product name starts the conversation. The actual lot, your requirements and the agreed terms define the order.

Explore frankincense, myrrh, sweet myrrh, black myrrh and gum Arabic. Then bring us the material and supply requirements your business needs.

COMPANY

Established 1998 · Mogadishu, Somalia



Frankincense (Olibanum Gum) · Beeyo

Email your requirements

Discuss on WhatsApp

Open to browse and share. No registration required.

01 / Start with the product

Five products. A clear place to begin.

Choose the material first. Use its listed grade range to begin selection, then assess the offered lot against your requirements.

Kulan Commercial Company has traded since 1998. We work through regional collection networks and use primary sorting at regional centres, followed by secondary sorting and export preparation in Mogadishu.

A trade name or grade is not a complete specification. Agree identity, appearance, size, cleanliness and any required analytical results for the actual lot.



Frankincense / Olibanum Gum (Beeyo)

Listed grades: 1 and 2 / Minimum order: 7 MT



Myrrh Gum (Malmal)

Listed grades: 1, 2 and 3 / Minimum order: 7 MT



Opoponax Gum / Sweet Myrrh (Xabag Hadi)

Listed grades: 1 and 2 / Confirm for your enquiry



Guggul Gum / Black Myrrh (Xabag Xagar)

Listed grades: 1 and 2 / Confirm for your enquiry



Gum Arabic (Xabag Cadaad)

Listed grades: 1 / Confirm for your enquiry

Current grade and quantity availability are confirmed during your enquiry. Photographs illustrate the products; they do not establish a grade or a current lot specification.

Begin with frankincense: the material, the selection criteria and the evidence to review.

02 / Frankincense / Olibanum Gum (Beeyo)

Find the frankincense that fits your requirements.

Buying for resale, incense production or processing? Start with the characteristics your business needs.

For resale or incense production, colour, tear size and cleanliness can help you assess the offered resin. For extraction or other processing, botanical identity and analytical evidence may also form part of your specification.

Kulan supplies Somali Frankincense / Olibanum Gum in Grades 1 and 2. Use the grade to begin selection, then agree the physical and testing requirements for the actual lot.

Tell us your preferred grade, or describe your intended use if you need help choosing. Discuss current lot information and sample availability before deciding what to approve.



Frankincense resin · Photograph does not identify a grade or current lot

LISTED GRADES

Grades 1 and 2; availability confirmed during enquiry

MINIMUM ORDER

7 MT

SELECTION

Colour, tear size, cleanliness and required identity or analytical evidence

ORIGIN

Somali collection networks; confirm origin details for the offered lot

PACKING

25 kg or 50 kg double-woven bags, as agreed

Confirm botanical identity and any required chemical composition or process criteria with evidence for the actual lot.

If your requirement is myrrh, make that product identity explicit before selecting a grade.

03 / Myrrh Gum (Malmal)

Match Myrrh Gum to your acceptance criteria.

For resale or incense production, start with appearance, lump size and cleanliness. For processing, specify the identity and analytical requirements your process needs.

Use Grades 1, 2 and 3 to begin selection, then agree lump size, cleanliness and any required test values for the actual lot.

Kulan's myrrh collection networks cover Somalia, the Somali Region of Ethiopia and northeastern Kenya. Confirm the origin of the offered lot where it forms part of your purchasing requirements.

Myrrh Gum (Malmal), sweet myrrh (opoponax) and guggul (black myrrh) are separate products. Include Myrrh Gum in your enquiry so the discussion starts with the material you intend to buy.



Myrrh Gum resin · Photograph does not identify a grade or current lot

LISTED GRADES

Grades 1, 2 and 3; availability confirmed during enquiry

MINIMUM ORDER

7 MT

SELECTION

Appearance, lump size, cleanliness and required identity or analytical evidence

ORIGIN

Somalia, the Somali Region of Ethiopia and northeastern Kenya; confirm for the lot

PACKING

25 kg or 50 kg double-woven bags, as agreed

Botanical identity and test values require evidence for the actual lot; a product reference is not authentication.

Considering another gum or resin? Start with its trade name, then review the lot against your requirements.

04 / Complete the product selection

Three more materials. Three distinct enquiries.

Specify the trade name you need, then confirm identity and preparation for the offered lot.



Opoponax Gum / Sweet Myrrh (Xabag Hadi)

Make sweet myrrh a specific request.

Kulan lists sweet myrrh separately from Myrrh Gum. Begin with Grades 1 and 2, then review colour, lump size and cleanliness against your intended use. Confirm botanical identity and any testing requirements for the actual lot.

Listed grades: 1 and 2 / Quantity & origin: Confirm for the offered lot and shipping plan



Guggul Gum / Black Myrrh (Xabag Xagar)

Agree identity before relying on an alias.

Guggul and black myrrh are trade descriptions that can vary across markets. Kulan lists this material in Grades 1 and 2. Review the offered resin and agree identity, appearance, lump size and cleanliness before confirming your requirements.

Listed grades: 1 and 2 / Quantity & origin: Confirm for the offered lot and shipping plan



Gum Arabic (Xabag Cadaad)

Define the gum your process needs.

Kulan lists Gum Arabic in Grade 1. Review the material’s colour, lump size and cleanliness, then agree botanical source, product form and any testing your process requires. The commercial name alone does not establish suitability for a particular application.

Listed grade: 1 / Quantity & origin: Confirm for the offered lot and shipping plan

Current availability is confirmed during enquiry. Packing is available in 25 kg or 50 kg double-woven bags, as agreed. Minimum quantities for these three products must be confirmed separately.

Once you have chosen the product, turn your requirements into a basis for evaluation.

05 / Review before approval

Give the lot a clear standard to meet.

The useful question is what the offered material must satisfy for your business.

Share your acceptance criteria before agreeing a sample or inspection. Depending on the product and intended use, these may cover identity, colour, tear or lump size, cleanliness, foreign-matter tolerance, moisture and other analytical limits.

Sample availability, composition, quantity, courier charges and any required testing are agreed before dispatch. Review the agreed sample or evidence before approving the order.

If you require a botanical species, organic certification or particular analytical results, request the applicable evidence for the actual lot. Product names and photographs do not establish those requirements.

What to put in your specification

- Product and intended use
- Grade preference or help choosing
- Physical acceptance criteria
- Identity, testing and inspection requirements
- Packing and required documents

Agree the document scope

Applicable documents may include a Certificate of Origin, Phytosanitary Certificate, Certificate of Analysis and commercial shipping documents. Agree their scope and the destination’s requirements before ordering.

Documentation supports evaluation and trade; it does not by itself guarantee destination-country admission or factory acceptance.

With the acceptance criteria clear, agree preparation, freight and payment in writing.

06 / Prepare the commercial order

From an agreed specification to shipment.

Settle the material and commercial terms before the order moves into final preparation.

1 / Confirm the lot and terms

Review the agreed evidence. Confirm grade, quantity, packing, inspection, documents, price, destination, freight basis and payment schedule in the quotation, proforma invoice or sales contract.

2 / Sort and pack

Kulan uses primary sorting at regional collection centres and secondary sorting and export preparation in Mogadishu. Order preparation follows approval, order confirmation and contract signing.

3 / Arrange shipment

Shipment is arranged through Mogadishu Port. Confirm the shipping schedule separately from sorting and packing, and allow separately for transit time.

PACKING

25 kg or 50 kg double-woven bags, as agreed

PREPARATION TIME

Normally about two weeks after order confirmation and contract signing; shipping and transit separate

FREIGHT

CFR and CIF are principal terms; FOB by negotiation

PAYMENT

T/T and CAD preferred; D/P may be negotiated

MINIMUM QUANTITIES

Frankincense and Myrrh Gum: 7 MT each. Confirm quantities for other products separately.

PRICE

Quoted for the agreed grade, quantity, destination and freight basis; confirm quote validity in writing

Final quality, price, inspection, documentation, freight, payment and shipment terms are governed by the applicable written agreement. This catalogue is not a price offer or an order confirmation.

Your next step can be a focused quotation enquiry or a discussion of the material.

07 / Bring us your next requirement

Tell us the product. Let’s clarify the order.

Already have a specification? Share it. Still choosing the material or grade? Start with your intended use.

For a quotation enquiry, include the product, preferred grade or help choosing, destination country and your email. Add quantity in metric tons, destination port, intended use, preferred timing and any testing or document requirements if known.

For frankincense and Myrrh Gum, the minimum order is 7 MT. You may leave quantity unspecified at the enquiry stage; any quantity you provide must be at least 7 MT. Confirm minimum quantities for the other products separately.

If you want to discuss grades, samples or preparation first, your intended use is enough to begin.

Email your requirements

Discuss on WhatsApp

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COMPANY
Kulan Commercial Company · Mogadishu, Somalia · Established 1998

Contact links open your email app or WhatsApp. Nothing is sent automatically.

Choose the product. Review the lot. Agree the order.